

The Self Storage Legal Network

The Self Storage Association is pleased to provide SSA members exclusive access to the legal hotline services of the Self Storage Legal Network (SSLN). The SSLN is available only to SSA, State Managed or Chartered Association Members and is one of the best sources available for obtaining industry-related legal information.

The Attorneys

Attorneys D. Carlos Kaslow and Scott Zucker, whose combined experience in the self storage industry exceeds 50 years, operate the SSLN. Kaslow co-wrote the authoritative book on drafting self storage agreements; SSA's *Rental Agreement Handbook* and Zucker authored *Legal Topics in Self Storage*. Our attorneys also co-write annotated lien law booklets for each state. They understand the self storage business and believe there is a better way to provide you with quick access to the specialized legal information you need.

How the SSLN Subscription Works

Annual subscription rates for the SSLN begin at \$750 yearly for operators running up to two facilities. If you run three to five locations, the annual subscription is \$1,000. If you have six to ten facilities the annual subscription is \$1,500 plus \$100 per year for each facility in excess of ten. As an SSLN member subscriber, when you or one of your authorized employees has

a question concerning self storage operations, you simply log onto the SSLN online site and ask your question. The SSLN is staffed from 8 a.m. to 5 p.m. Monday through Friday and will provide a response to your inquiries by the next business day. They will thoroughly discuss your questions and there is no limit on the number of questions you can ask.

How many times have you had a question about lien laws or rental agreements or partial payments? Almost every decision you make regarding these self storage issues will have legal repercussions if the improper course is followed. With the SSLN, you can run your questions past an expert before making a decision.

If you would like to take advantage of this service, simply fill out the member subscription application, and return it with payment.

You may not be able to employ a legal department, but you can have unlimited access to one of the world's most recognized knowledge centers on self storage law.

The SSLN is a legal and operations information service and does not provide subscribers with legal services.

You must be a dues paying Member of the SSA State Managed or Charter Association to participate.

For more information on the SSLN, please call the SSA at 703-575-8000.



Carlos Kaslow



Scott Zucker

"After more than 25 years in the self storage business, we still depend on the SSLN for guidance on legal and various other issues. Having access to the expertise of the legal team and the knowledge base of other self storage operators is invaluable to us. The convenience and low cost of having SSLN quickly answer our legal questions is a great investment for our small business and we highly recommend their services."

Are you taking advantage of this money-saving SSA benefit?

For more information scan the QR code:



Patricia Wrinkle
Owner
Pisgah Center Self Storage

SSLN Application



Company Name _____ SSA Member # _____
 Street Address _____ City, State & Zip _____
 Telephone _____ Fax _____
 Email Address _____ Primary Contact Person _____
 Number of facilities owned/operated _____ Number of states in which you operate SS Facilities _____

Description of the Service: The Self Storage Legal Network will provide, on an annual subscription basis, a quick response self storage operations information service to subscribers. The service consists of specialized legal and operations information relevant to self storage operations. The Self Storage Legal Network will only provide service to subscribers. The Self Storage Legal Network does not provide legal services to its members. Read the disclaimer carefully.

SSLN Subscriber Service Guarantee: The principals of the SSLN will provide a response to all subscriber inquiries within two business days of receipt of each inquiry. Upon receipt of application and payment.

Annual Subscription Dues

# of Facilities	Amount
1 - 2 facilities	\$750
3 - 5 facilities	\$1,000
6 - 10 facilities	\$1,500
11+ facilities	\$1,500 plus \$100/year per facility over 10

Member Classification _____ Amount: \$ _____

Payment Method

- Check (payable to SSA)
 Credit Card: Visa MasterCard AmEx

Credit Card Number: _____

Exp. Date _____

CVV (CC Security Code) _____

Billing Address _____

Signature _____

Address of primary self storage facility to receive SSLN service Same as above If different from above, please fill in:

Facility Name _____

Street Address _____ City, State & Zip _____

Telephone _____ Fax _____

Names of Authorized SSLN Users _____

Additional Facilities Included in subscription membership:

Facility Address	Facility Address	Facility Address
2)	5)	8)
3)	6)	9)
4)	7)	10)

DISCLAIMER: The Self Storage Association, Inc (SSA) is a nonprofit trade association and does not provide legal services to its members or the members of the Self Storage Legal Network (SSLN). The SSA only provides administrative and marketing support to the SSLN for a fee. The Self Storage Legal Network ("SSLN") is not a part of the Self Storage Association, nor is it a law firm, but is an independent consulting service which is made available to Association members for an additional subscription fee. As such, no advice given is part of the ordinary membership benefits of the Association, nor is it given on behalf of the Association. The SSLN does not serve as an attorney for any Association members who subscribe, but does offer timely consultation on the legal aspects of operating problems which may be experienced by its subscribers. The information is provided by experienced licensed attorneys. The SSLN cannot offer advice on disputes between operators who are subscribers, nor can the SSLN represent any subscriber in a lawsuit, or engage in any communication with any person or firm with whom a subscriber may have a dispute. The undersigned acknowledge that an attorney/client relationship is not created between the SSLN and its subscribers. The advice offered by the SSLN to any inquiring subscriber is based upon the description of the problem offered at the time, and there may be facts or aspects of the problem which are not known, or not adequately communicated by the inquiring subscriber at the time advice is sought. The advice given is intended to be pragmatic and preventative in nature, and based upon the best judgement and experience of the SSLN attorney responding to the inquiry. The subscriber should always follow up with an inquiry to his or her lawyer in the event that further complications or disputes are expected. The SSLN is not a substitute for your lawyer's advice or representation, and no advice given should be taken as overruling any advice given by your lawyer. In the event of any perceived discrepancy or conflict in the advice given by the SSLN and any advice given by your lawyer, you should consult further with your lawyer to arrive at a definitive course of action. Your own lawyer must always have the last word on how to proceed.

Signature: _____ Date: _____

Print Name: _____

Indicate form of payment and mail, fax, or email application with payment to

The Self Storage Association | 1001 North Fairfax Street, Suite 505 | Alexandria, VA 22314
 (T) 703-575-8000 | (F) 703-575-8901 | info@selfstorage.org